



Sensera Systems and Trimble Announce Reseller Agreement

Relationship enables Sensera to extend its geographic reach
while enhancing the connected jobsite

GOLDEN, CO, January 29, 2020—[Sensera Systems, Inc.](#), a leading provider of comprehensive, real-time site intelligence solutions today announced a reseller agreement with Trimble.



Trimble and its BuildingPoint channel will offer Sensera's cutting-edge jobsite intelligence solutions including solar/wireless cameras and Sensera SiteCloud™ service to extend its jobsite management portfolio including [Trimble CrewSight](#). Trimble CrewSight combines a jobsite access control system with a worker database for increased site security, worker communications, and jobsite management.



Working with Trimble and its BuildingPoint channel provides the potential for Sensera to increase its geographic reach in terms of sales and marketing and to make it easier for general contractors to benefit from Sensera's connected jobsite solutions.

"We are excited to have Trimble, a leader in construction technology, recognize Sensera's products as an important part of making jobsites more efficient, safe, and secure. We think this relationship will help us bring our solutions to a broader set of general contractors. We believe working with Trimble will help Sensera Systems continue to deliver on our vision of being a leader in transforming construction with real-time jobsite intelligence solutions," said David Gaw, Founder and CEO, Sensera Systems.

"The combination of Sensera SiteCloud and cameras with CrewSight jobsite access control solutions creates a powerful solution for contractors to manage their jobsites," said Matthew Ramage, Trimble's Labor, Equipment and Materials (LEM) business area director. "For many owners and contractors, safety and security is a driving concern. Together, these solutions provide a new level of confidence in maintaining jobsite control."

Availability

Select Sensera solutions for construction worksites are available in North America through participating BuildingPoint resellers and directly through Trimble Buildings sales teams, beginning in January 2020.

About Sensera Systems

Sensera Systems® is a leading innovator of comprehensive, real-time jobsite intelligence solutions. The company is recognized for pioneering the next-generation of multi-function jobsite cameras that seamlessly integrate progress monitoring, collaboration, site-security, safety, and documentation functions. Sensera's portfolio of advanced jobsite intelligence solutions is powered by Sensera's SiteCloud® platform which provides easy-to-use software for viewing, monitoring, and sharing real-time site data, detecting actionable insights, and simplifying workflow. SiteCloud is tightly integrated with Sensera's complete line of jobsite cameras and SitePOV™ mobile app to provide comprehensive

automated site intelligence from a simple web interface. SiteCloud service includes WiFi and 4G LTE connectivity making it a true end-to-end solution. For more information, visit www.senserasystems.com.

About Trimble

Trimble is transforming the way the world works by delivering products and services that connect the physical and digital worlds. Core technologies in positioning, modeling, connectivity and data analytics enable customers to improve productivity, quality, safety and sustainability. From purpose built products to enterprise lifecycle solutions, Trimble software, hardware and services are transforming industries such as agriculture, construction, geospatial and transportation and logistics. For more information about Trimble, visit: www.trimble.com.

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